CHADO B2B SUPPLY

JAPANESE MATCHA · WHOLESALE

LINE SHEET — 2026

Sourcing-first Japanese matcha for B2B buyers. Top grades exclusively from Uji, Kyoto; volume grades from Kagoshima & Shizuoka. No finished-goods inventory: your confirmed payment triggers milling, shelf life runs from your ship date, and proof of the production order is shared with you. FOB Japan.

GRADE	PRICE (JPY/KG)	USD REF*	MOQ	PARTICLE	PRIMARY APPLICATIONS
Culinary Second flush · jet mill	**¥36,000** **≈ $0.45/cup (2g)**	≈ $225	25 kg	15–25 µm	Bakery, RTD beverages, ice cream, food manufacturing
Superior Culinary Select second flush · jet mill	**¥42,000** **≈ $0.53/cup (2g)**	≈ $263	15 kg	12–20 µm	Premium bakery, premium RTD
Premium ★ Late first flush · hybrid mill	**¥55,000** **≈ $0.69/cup (2g)**	≈ $344	10 kg	10–15 µm	Café lattes, premium beverages, hotel service
Ceremonial First flush · shade-grown	**¥65,000** **≈ $0.81/cup (2g)**	≈ $406	5 kg	8–12 µm	High-end cafés, ceremonial service, premium DTC
Ceremonial Reserve Top first flush · shade-grown	**¥95,000** **≈ $1.19/cup (2g)**	≈ $594	5 kg	5–8 µm	Tea ceremony, ultra-premium DTC

TERMS & LOGISTICS

- **Payment:** T/T in advance · production starts on payment confirmation
- **Lead time:** ship 14–21 days after payment · milled after order
- **Shipping:** DHL/FedEx air 5–7 d · reefer sea (4–10°C) 21–35 d · FOB Japan (DAP on request)
- **Shelf life:** 12 months from ship date · nitrogen-flushed aluminum barrier
- **Annual contracts 1,000 kg+:** fixed pricing · allocation priority in writing

DOCUMENTS — EVERY LOT, NO EXTRA CHARGE

- COA per lot (accredited Japanese third-party labs)
- Pesticide-residue panel · heavy metals · microbiology
- Certificate of origin (Japan CCI) · phytosanitary certificate
- EU–Japan EPA / UK–Japan CEPA preferential origin available
- Optional: Halal · Kosher · JAS Organic (where applicable)

SAMPLE KIT — USD 120, credited in full to your first order. Up to 3 grades × 20 g, nitrogen-flushed, COA included, DHL air 3–7 days. The fastest way to qualify us as your second supplier.

supply@chado-supply.com · reply within 1 business day (JST)

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*USD figures are reference conversions at ¥160/USD; invoicing is in JPY (annual contracts may fix USD/GBP/EUR rates). Prices are standard 2026 unit prices; final pricing depends on volume, destination and contract structure. Under USD 120/kg for ceremonial, USD 65/kg for premium, or USD 35/kg for culinary grades, counterfeit or adulterated product is highly likely in the 2026 market.